



Lighting Applications Specialist

Leading the LED Industry Since 1992

Leotek Electronics USA LLC., located in California's Silicon Valley since 1997, and celebrating over twenty years as an LED lighting manufacturer, is globally recognized as a pioneer in light-emitting diode technology. With millions of LED products installed worldwide, Leotek offers a substantial history of proven performance. The company manufactures innovative LED lighting products for applications encompassing traffic and transit; street and area; petroleum, convenience, grocery and retail stores.

Leotek is committed to developing emerging solid-state technology that offers greater longevity and environmental viability than traditional lighting sources, while reducing energy consumption and maintenance costs. In 2007, Leotek was acquired by Lite-On Group, a multi-billion dollar electronics manufacturing conglomerate.

Location:

San Jose, CA.

Department:

Marketing

Summary of Responsibilities:

The Lighting Applications Specialist has responsibility for all applications engineering requests including lighting layouts for customers and applications analysis of varying LED lighting products. The position helps with major bid packages that include all technical documentation, and application designs.

Job Responsibilities:

- Create outdoor lighting layouts for customers.
- Respond to requests for photometric and other technical information from customers, agents and Leotek Sales Managers.
- Monitor bid notification systems to confirm that we submit bid packages for all appropriate major Request for Quotations (RFQ's)
- Carefully study RFQ documents to confirm that we meet the specification and can submit a package.
- Based on RFQ specifications develop appropriate bill of material for submittal.
- Conduct all required photometric analyses required to complete bid documents.
- Create detailed, personalized cover letter tailored to specific customer requirements describing how Leotek is especially qualified to be their lighting vendor.
- Assemble all bid documents including component specifications, independent lab tests, warranty information etc.

Job Requirements:

- Bachelor's degree (B.A. or B.S.) from a four-year college or university, with an emphasis in lighting
- 2+ years experience in lighting applications
- Proficiency with roadway lighting design software such as AGI.



- Excellent written and oral English communication skills.
- Solid experience working with sales representative in a high volume product environment.
- Flexible and responsive; able to perform in a fast paced, dynamic work environment and meet aggressive deadlines
- Detail oriented, and a strong team player
- Excellent analytical skills with ability to multi task
- High proficiency in Microsoft Office, esp. Excel and Outlook

Supervisory Responsibility:

None

Travel:

Occasional travel and evening/weekend work for customer events

Leotek Electronics USA LLC has work environment that promotes diversity, equal opportunity, embraces change, and provides leadership opportunities to its talents.

If you are looking to make a move and are highly motivated professional who welcomes new challenges, take a look at our career page by visiting www.leotek.com .